

# 2023 Buyers Guide



# Arcoro

## Modular HR Software: The Top Choice for Construction

Construction companies and contractors often rely on manual workarounds like paper timecards or spreadsheets to do HR work that could be completed more accurately and efficiently with technology.

This approach burns up valuable time and resources and can introduce unnecessary risk into the process.

But most workforce management software solutions weren't created with the unique needs of construction and contracting employers in mind. Plus, some HR technology solutions require you to buy the whole set to get the few tools you need.

That's why Arcoro's modular approach to HR technology makes sense for construction and contracting companies.

1. You can right-size the solution for your goals.
2. It minimizes the cost of managing your workforce.
3. You can future-proof for emerging HR needs.

Tackle your workforce challenges with individual solutions that work alone or together using cloud-based software designed for construction.

### MODULES FOR HIRING EMPLOYEES

Bring on new employees more efficiently with Arcoro's Applicant Tracking System (ATS) and onboarding modules. With an ATS, jobs and applicants are housed and managed in the cloud-based system so you can easily and quickly move people through the process. The ATS posts to job boards and social media with a few clicks and it supports compliance by helping you follow hiring regulations. The onboarding module automates new-hire

paperwork to save time and increase accuracy. New hires can complete their onboarding paperwork on-site or even before day one on the job.

### MODULES FOR TRAINING EMPLOYEES

Arcoro's learning management system (LMS) houses and tracks training and certifications for safety compliance. With personalized plans available 24/7, companies can target training for areas with skill gaps or for employees' career and skill advancement. The solution offers access to market-leading construction and safety courses along with workplace training like cybersecurity and sexual harassment.

### MODULES TO MANAGE EMPLOYEE PERFORMANCE

Performance management supports employee success and career development with automated tools. This module offers robust reporting for compliance, real-time monitoring and 360-degree feedback including project-based reviews useful for contractors, personal goals, and management against company KPIs.

### INVESTING IN A MODULAR HR SYSTEM WITH ARCORO GIVES CONSTRUCTION COMPANIES FLEXIBILITY

A modular HR software solution provides multiple options and the ability for customization. You only pay for what you need, and you get an HR solution designed for the construction industry.

In addition to hiring, performance and development, Arcoro has other HR modules that help companies manage and grow their workforces including:

- Core HR to manage employee data
- Time and attendance tracking with a mobile app, rugged time clock or site-based kiosk
- Benefits and ACA administration
- Compensation
- Succession planning

With built-in integrations and more than 300 partners, Arcoro's solutions fit within the construction tech ecosystem. Our HR modules can be integrated with ERP systems, insurance carriers, payroll processors, business intelligence applications, and other software you already use to run your business.



### BUILD YOUR OWN HR SOLUTION WITH ARCORO

Arcoro's modular HR solution for construction can help you recruit, onboard, train, develop, and promote your workforce. Unlike one-size-fits-all solutions, with Arcoro you buy only the modules you need and can add on over time if your needs change. By leveraging the right HR technology at the right time, construction and contracting companies can save time and money and focus more on core business success. ■



# Your workforce management bridge from the field to the office.



## The construction industry's trusted HR technology partner



### Find and hire the right people, manage your workforce and empower your business to grow.

Arcoro's modular HR management suite has everything you need to streamline HR process and develop your organization.

- Delivering the best employee experience in the field and office for over 10,000 construction companies and contractors
- Modular cloud-based system that can grow with you
- Integrates seamlessly with premier construction payroll and work management solutions

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 JANUARY 17-19, 2023  
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 BOOTH #N1451

# The BILCO Company

## Thermally Broken Roof Hatch

The BILCO Company's Thermally Broken Roof Hatch is today's most energy efficient roof hatch. The product features an innovative frame and cover design that minimizes heat transfer between interior and exterior surfaces to resist harmful condensation and aluminum construction for corrosion resistance. BILCO's Thermally Broken Roof Hatches are designed with 3" of polyisocyanurate insulation for superior energy efficiency and an industry high R-value of 20.3, which is in line with modern roofing systems. A special cover and curb mounted EPDM gasket system minimizes air infiltration for optimum wind resistance. Products are available in a number of standard sizes to meet any access requirement.

### COMPANY NOTABLES

The BILCO Company has served the building industry since 1926. During these years it has built a reputation among architects, engineers, specifiers and the construction trades for dependability and for products that are unequalled in design and workmanship.

The BILCO Company continues to be the industry leader in the design and manufacture of specialty access products. In order to better

serve its customers, BILCO has added manufacturing facilities and strategic distribution throughout the world, along with establishing an extensive international network of factory-trained representatives. These representatives, combined with BILCO's highly skilled and dedicated personnel, ensure a level of customer service that is unequalled in the industry. As the leader in design innovation, many of BILCO's products incorporate features for which numerous U.S. and international patents have been issued. Years of engineering experience, coupled with manufacturing facilities utilizing the most modern equipment available, allows BILCO to design and fabricate access products for virtually every application.

### THE BILCO COMMITMENT

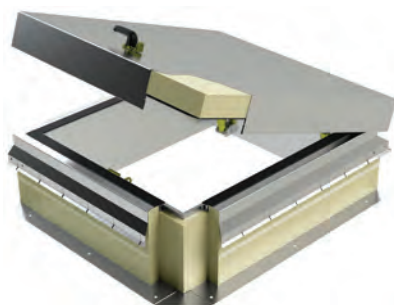
The BILCO Company is committed to producing access products that are unequalled in quality, design, and workmanship. BILCO products are fabricated to consistently high-quality standards to ensure complete customer satisfaction. As part of its commitment, BILCO has implemented a LEAN manufacturing quality and continuous improvement system that has achieved ISO 9001 certification. ■

*For more information,  
call 800.366.6530, or visit*

***BILCO.com.***



THE BILCO COMPANY  
HAS SERVED THE  
BUILDING INDUSTRY  
SINCE 1926, BEING  
A PIONEER IN THE  
DEVELOPMENT OF  
SPECIALTY ACCESS  
PRODUCTS FOR  
COMMERCIAL  
AND RESIDENTIAL  
CONSTRUCTION  
MARKETS.







**R-20+**

## Fire Safety. Energy Efficiency.

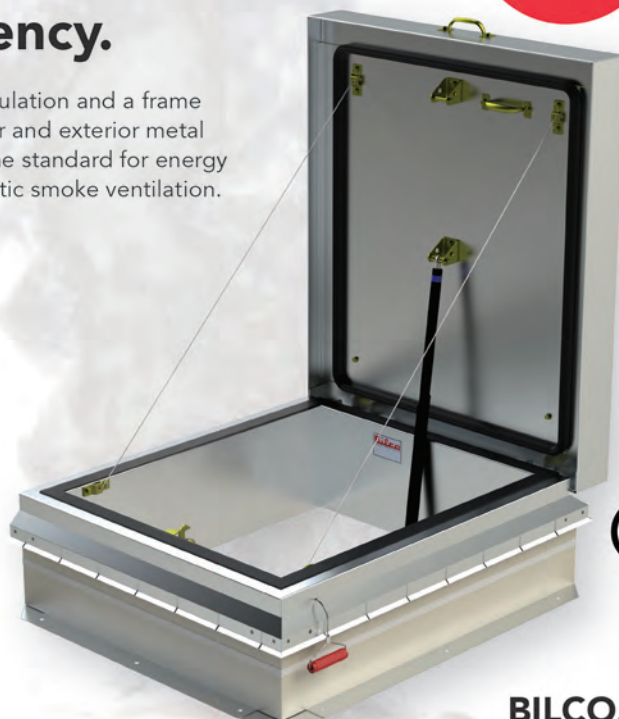
BILCO's new Thermally Broken Smoke Vent features R-20+ insulation and a frame and cover design that minimizes heat transfer between interior and exterior metal surfaces. The product resists harmful condensation and sets the standard for energy efficiency while providing the safety and protection of automatic smoke ventilation.

### Thermally Broken Automatic Smoke Vents

- Improve air quality to increase building evacuation time
- Aid firefighting containment efforts
- Protect the structural integrity of a building
- Provide superior energy efficiency
- UL Listed to ensure reliable operation



**Experience. Innovation.**



**BILCO.com**

# Demco

## It Just Makes Sense. Lower the Center of Gravity. Be More Stable.

**S**ide dump trailers have been a boon in the construction industry for decades, providing drivers, companies and workers with an easy way to move heavy loads of materials wherever they need to go. Demco uses patented designs to take its side dump trailers a step further and build each one with innovative pivot mounts, additional outer structural support, and increased strength in the tub for long-lasting, efficient dumping and transport.

### LOW CENTER OF GRAVITY

Demco Side Dump trailers have the lowest center of gravity in the industry. The bottom of the tub actually sits inside and below the top of the chassis frame rails. This allows for increased stability when hauling, as the weight of the load is closer to the ground than those whose

dump bodies sit entirely above the chassis frame rails.

### DUMPING MADE EASY

When you want to move materials easily and reduce the common risks associated with typical side dump trailers, Demco can provide the high quality design and materials you need to get any job done. Easily dump materials without having to walk all the way around the trailer to alter the dumping direction, and enjoy the safety of a secure tub that offers lower

sides for easy loading without sacrificing an effective dumping angle.

### INNOVATIVE BY DESIGN

Innovative design is one of the hallmarks of the Demco Side Dump's success within the side dump marketplace. Many of these features are exclusive to Demco Side Dump Trailers. They are intended to reduce total cost of ownership by decreasing maintenance, increasing durability, and enhancing resale value. ■

# DEMCO





You can't deny physics.  
**LOWER CENTER OF GRAVITY=  
MORE STABILITY**



*Get in and out of the job  
site faster and safer!*



**You can feel the difference pulling a  
Demco Side Dump**



Scan the QR code or go to:  
<https://bit.ly/3vSW5ef>

**DEMCO**

[www.demco-products.com](http://www.demco-products.com) • 1.800.543.3626



# Diesel Laptops

## Off-Highway Diagnostic Tools

**B**usinesses that are built to last buy equipment to do a job. And when it's off-highway equipment, it's usually a tough job. Machinery requires maintenance and repair, but it can be difficult to roll up your sleeves without proper diagnostics. Vehicle downtime can amount to a significant effect on the bottom line and diagnostic service can involve wait times and additional costs.

### MAKING DIAGNOSTICS ACCESSIBLE

At Diesel Laptops, we sell tools to triage and repair equipment without relying on anything but willingness to get the job done, because we believe businesses should have the right to protect their investments. In keeping with that belief, we've created a no-credit-check in-house financing program to make diagnostics more accessible for small businesses. Now our customers can reduce downtime, maintain equipment, and enjoy safer, more efficient machines—without having to make a call every time something goes wrong.

Diesel Laptops off-highway diagnostic kits give you:

- Dealer-level functionality on 70+ manufacturers
- Coverage on CAT, John Deere, Volvo, Kubota, JCB, and many others
- The ability to connect to engines: cab controllers, hydraulic systems, GPS, and more
- The choice to perform bi-directional commands including: forced regens, DPF accumulator resets, injector cutout tests
- The independence to diagnose, troubleshoot, and repair diesel equipment

### HANDS-ON TRAINING

Along with our diagnostic equipment, Diesel Laptops provides hands-on training for the diesel repair industries. Our classes range from Aftertreatment to Off-Highway and much more, with locations in Columbia SC, Dallas TX, Chicago IL, and Atlanta GA. Our classes are taught by our experienced staff of diesel technicians. Use our in-house financing to purchase a complete laptop kit, and receive a voucher for three free in-person training classes of your choice.

### PRESERVE AUTONOMY

Our off-highway kits come with lifetime unrestricted use. All upgrades and updates are optional. Our USA-based diesel technicians are available to help when you need it as well. With so much riding on the construction and agriculture industries, enabling operators to perform dealer-level diagnostics has never been more important. Diesel Laptops specializes in DPF regens, injector programming, disable derate/latched code conditions, and thousands of other commands for all types of off-highway vehicles and equipment. Designed for efficiency, Diesel Laptops diagnostics tools and software are built to help business owners and operators maintain their autonomy.

### FINANCING PROGRAM

To learn more about Diesel Laptops' off-highway diagnostic tools and our financing program (including 3 years tech support, software updates, warranty, Diesel Repair Professional, and 3 free training classes), stop by the Diesel Laptops booth or visit [www.DieselLaptops.com](http://www.DieselLaptops.com). ■





# **DIESEL<sup>®</sup>** L A P T O P S

## OFF-HIGHWAY DIVISION

# GUARANTEED FINANCING



Our financing program includes 3 years tech support, software updates, warranty, Diesel Repair Professional, and 3 free training classes. Stop by the Diesel Laptops booth to look into your financing options and get the tool that will allow you properly diagnose, troubleshoot, and repair virtually any piece of off-highway equipment.



# Express Blower, Inc.


The Inventor. The Innovator. The Standard.

**E**xpress Blower, Inc. leads the pneumatic blower truck market with innovation, state-of-the-art systems, and practical experience, resulting in a greater number of large-size machines working in the field today than any other manufacturer. The mantra, "We are selling a business, not just a piece of equipment," is ingrained in Express Blower's® culture and is reflected in the equipment and customer service provided to our customers.

## PRODUCTIVITY AND EFFICIENCY

With Express Blower machines, you can reduce the number of workers required for labor intensive and lower margin jobs, such as mulching. The rest of the crew is now available to do more profitable work, such as irrigation or landscape construction. EB equipment also helps take the seasonal nature out of many businesses' workflow. While spring may be the busy season for landscape mulching, erosion control projects may pick up in autumn with work sometimes continuing throughout winter. Then there is year-round green roof material installation and playground safety surface "refreshing" before and throughout the school year.

Because of the machine's production capabilities, you can naturally increase the number of jobs completed in a day while increasing your opportunity for repeat business by delivering a quick, consistent, professional service.



*The leading blower  
truck manufacturer  
for more than 25 years.*

## THE DISTINCTIVE TR-HD

The model TR-HD is a compact trailered unit with all the power of the Express Blower full size TM-45HD and TM-70HD models. Aggregates and rooftop soil mixes can be blown vertically 20 stories or more depending upon product and project parameters. The TR-HD's relatively small footprint makes it easy to maneuver in congested areas; perfect for urban green roofs or any project where there are continuous onsite loading capabilities. THE TR-HD: COMPACT. HEAVY DUTY. ROCK SOLID. See [www.expressblower.com/products](http://www.expressblower.com/products) for a complete listing of all available models.

## USED EQUIPMENT MARKET

Express Blower machines are built to last, and this longevity has resulted in a vigorous used equipment market. Recognizing that building new machines plus refurbishing used machines could strain factory and personnel capacity, EB partnered with Conveyor Application Systems, LLC (CAS) to assist in the refurbishment and sale of used EB

machines. CAS is a Rexius Forest By-Products company which is the inventor of EB machines and the creator of Express Blower, Inc. Their knowledge and experience is a great asset for this market. While customers speak directly with the EB sales team when purchasing new or used equipment, CAS is responsible for securing the used equipment inventory and refurbishing the machines to get them in sellable condition. See [www.usedblowertrucks.com](http://www.usedblowertrucks.com) for current inventory.

## CUSTOMERS FIRST

Express Blower claims the industry's most experienced and knowledgeable people in both sales and aftermarket product support and takes great pride in our superior customer service. Onsite training with equipment purchase, expert technical support, extensive parts inventory to maximize uptime and productivity, plus exceptional warranty coverage, are just a few of the reasons that EB continues to expand its customer base. ■

*Express Blower, Inc. | 800.285.7227 | [info@expressblower.com](mailto:info@expressblower.com)  
[www.expressblower.com](http://www.expressblower.com) | [www.usedblowertrucks.com](http://www.usedblowertrucks.com)*

\*Performance may vary depending on type and quality of material used, operator proficiency, and jobsite setup, requirements, and specifications.  
Express Blower, Terraseeding, and the Express Blower design logo are trademarks of Express Blower, Inc.





AGGREGATES



MODEL TR-HD

# YOU DON'T NEED MORE PEOPLE... YOU NEED MORE MACHINE

## THE EXPRESS BLOWER® TR-HD... COMPACT. HEAVY DUTY. ROCK SOLID.

With all the power of the full size TM-45HD or TM-70HD Express Blower® machines, this compact trailer version was designed for use in congested areas where you have access to continuous on-site loading. But don't let its original purpose limit you! Tow with a one-ton truck to any green roof, erosion control, or construction site for the blown-in installation of aggregates, soil blends, composts, mulches - go vertical more than 20 stories or distances up to 2,000 feet.

### Express Blower® Machine Models:

- EB-45 •EB-60
- EB-60HD •EB-110
- TM-45MD / TM-45HD
- TM-70MD / TM-70HD
- TR-HD

### CONTACT US **TODAY**

**541.434.7100**

**800.285.7227**

[www.expressblower.com](http://www.expressblower.com)

[info@expressblower.com](mailto:info@expressblower.com)

# Hotsy Cleaning Systems

## No. 1 in North America for High Pressure Cleaning Equipment

**H**otsy, the number one name in industrial cleaning equipment and pressure washers in North America, has been meeting the cleaning needs of professionals in the construction industry since 1970. We are proud of the rugged durability and longevity that the Hotsy brand name represents.

### PRESSURE WASHERS

Our Hotsy pressure washers—providing the power, maneuverability, and the flexibility needed for construction sites—are essential for getting your cleaning jobs done right the first time

and every time. Clean equipment works more efficiently, breaks down less, and makes it easier to see any potential trouble spots, reducing your downtime and saving you money. A Hotsy pressure washer is a smart investment.

Hotsy features an impressive line of over 150 models of hot- and cold-water pressure washers and an extensive line of high-quality professional detergents, parts, and accessories.

### SERVICE CENTERS

Hotsy backs its equipment with North America's largest network of trained service



centers. With more than 200 locations in the U.S. and Canada serving countless businesses, Hotsy dealers are part of a large family who have an abundance of hands-on cleaning knowledge, experience, and expertise. Many have been in business more than 35 years.

### YEAR-END DEAL

Through the end of the year take advantage of our 6 Months Same as Cash deal—no money down, no payments, and no interest for the first 6 months. Purchase your Hotsy or sign up for one of our convenient payment programs. ■

Hotsy has distinguished its legacy with more than 5 decades of innovation, quality, and unmatched performance for the Construction Industry.



For more information, call 800.525.1976, or visit [www.hotsy.com](http://www.hotsy.com).



**GET  
HOTSYS  
CLEAN**

**6 MONTHS**

**NO PAYMENTS  
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NO MONEY DOWN**  
Offer thru 12/30/22. U.S. Only.

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**FORGED IN FIRE  
& FULLY LOADED!**

**hotsy**  
PRESSURE WASHERS



**HOTSYS.COM** IT'S WHAT THE PROS USE!



# Isuzu Commercial Truck of America, Inc.

## Best-selling Low Cab Forward Trucks in America

Isuzu Commercial Truck of America, Inc., is the distributor of Isuzu commercial vehicles in the United States—the best-selling low cab forward trucks in America every year since 1986.

There's a simple reason why these trucks have gained such popularity: Isuzu has the right truck for all your business needs.

### EXTENSIVE LINE-UP

Isuzu offers the widest range of low cab forward trucks available:

**Class 3-5 Isuzu N-Series V-8 gas trucks**, driven by a powerplant with an engineered design life of 200,000 miles. These are the only low cab forward gasoline-powered trucks with GVWRs ranging from 12,000 to 19,500 lbs. Accommodating up to 20-foot bodies, Isuzu N-Series gas trucks are available in both Standard and Crew Cab configurations. Class 3 and 4 gas trucks available now; Class 5 gas models will be available in mid-2023.

**Class 4 and 5 Isuzu N-Series diesel-powered trucks**, equipped with the legendary Isuzu 4HK1-TC engine that boasts a B-10 durability rating of 375,000 miles. The trucks that made Isuzu famous are available in Standard Cab with three-across seating or a Crew Cab that will handle up to seven, and with wheelbases from 109 to 212 inches in length.

**Class 6 and the all-new class 7 Isuzu F-Series trucks**, featuring the most powerful Efficiency Series variant of the proven Cummins B6.7 diesel engine for the optimum in performance and economy. Isuzu F-Series trucks are available in both Class 6 and new Class 7 models with GVWRs from 25,950 to a whopping 33,000 lbs. With eight wheelbase choices, Isuzu F-Series trucks can handle bodies up to 30 feet in length.

### INCREASED PRODUCTIVITY

You can reach more tough-to-navigate locations and make more stops thanks to Isuzu trucks':

**Maneuverability:** Curb-to-curb or wall-to-wall, Isuzu trucks' cab-over-engine design gives them a turning circle dramatically tighter than any conventional cab.

Isuzu trucks are sold and serviced in all 50 U.S. states, which means there is probably an Isuzu dealer near you wherever you are—or wherever your truck takes you.

**Visibility:** Between their low cab forward design and wide expanses of glass, these trucks allow drivers to see objects as close as eight feet ahead—far better visibility than you'd find in a conventional cab.

**Economy:** Fewer stops for fuel means more time moving your business forward.

### LOW COST OF OWNERSHIP

Isuzu trucks are famous for their low cost of ownership, thanks to their efficiency and dependability, plus:

- Outstanding basic limited **warranty protection** for a minimum of 36 months, with **extended warranties** available for as much as five years/250,000 miles
- 24/7 **roadside assistance** for the length of your warranty or extended warranty
- Isuzu's **Priority Service Maintenance Program**, which allows you to lock in today's maintenance service prices for up to six years—and the cost can be included in your Isuzu Finance or America finance or lease contract
- Isuzu **FleetValue parts**, priced to compete with aftermarket parts but engineered to meet Isuzu's stringent specifications, in addition to **Genuine Isuzu OEM** parts
- **Vehicle Health Reports** produced by every Isuzu N-Series diesel truck, that show you idle time, speed history, acceleration frequency and more, so you can optimize your truck's efficiency by monitoring and making adjustments to driving habits.

**Isuzu Commercial Truck of America**  
*invites you to visit*  
**[www.isuzucv.com](http://www.isuzucv.com)**  
*or contact your nearest*  
**Isuzu dealership**  
*to discover for yourself*  
**all the reasons an Isuzu truck**  
**is the right truck for you. ■**



# GIVE Thanks!

In this season of gratitude, we're grateful for all our Isuzu dealers and customers. To learn more about how an Isuzu truck will better serve your business, see your local Isuzu dealer.

**[WWW.ISUZUCV.COM](http://WWW.ISUZUCV.COM)**



# ISUZU

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# Isuzu Motors America, LLC

## The Power Behind It All

In a world of uncertainty, we are here to support your North American power requirements, for agricultural, construction, industrial, medical, and rental markets by providing environmentally responsible and critical power products for your specific applications.

Our newest available power, Isuzu Open GenSet Power Units, has become even more important today, with unpredictable hurricanes, tornadoes, and storms in all parts of the United States. We can help put standby power solutions into your customers hands faster for multiple generator applications. Isuzu Open GenSet Power Units are pretested and over 90% validated ready power. Saving time, money, and resources, for generator- and alternator-end manufactures. These designs are versatile with an SCR over-the-flywheel and built with common components for multiple configuration options. Including adjustable skid base cross members for bolt-on flexibility. Plus, Isuzu offers a 5 year/5000-hour Warranty to keep you running longer.



New Isuzu REDTech™ Control Panel

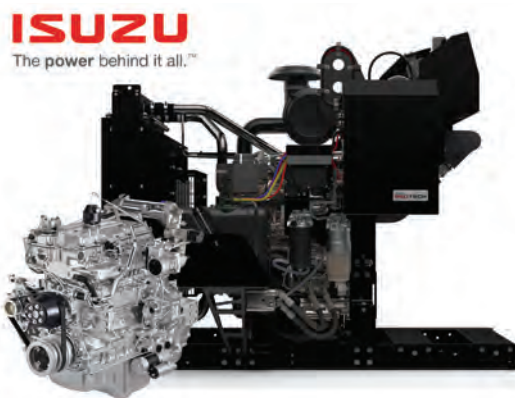
### ALTERNATIVE FUEL POWER UNITS AND DUAL-FUEL POWER UNITS

In a world of clean fuel requirements, the Isuzu Alternative Fuel Engines and Power Units use natural gas or propane and can be equipped with a Dual-Fuel System to simply reconfigure the fuel source and eliminate downtime. These Dual-Fuel Power Units are being recognized as industry leading for their innovative ability to change from one fuel to another, while on location, without shutting down an entire job site to change an available fuel source. For example, in Louisiana where higher levels of hurricanes occur, and natural gas gets interrupted, these Dual-Fuel Power Units can be switched off and restarted with a flip of a switch to easily change to a readily available propane tank to keep your project or emergency power running with a clean available fuel source.

### ISUZU POWER PRODUCTS AND NEW DIGITAL CONTROLLER ARE BUILT TO LAST

New Isuzu REDTech™ Digital Controller is designed for all current Tier models of their Engines and Power Units, with industrial grade-sealed connectors that work indoors/outdoors in hot, cold conditions and is sunlight, water, and soil resistant. Technologically advanced for generator monitoring, automatic ramping, maintenance reminders and expandable for future applications and telematics. It includes a single controller part number system for easy infinite reprogramming configurations with an auxiliary harness and USB port.

*Isuzu 4HK1X Engine within the new Open GenSet Ready Power Unit provides 127.5 kW of quiet, durable power.*

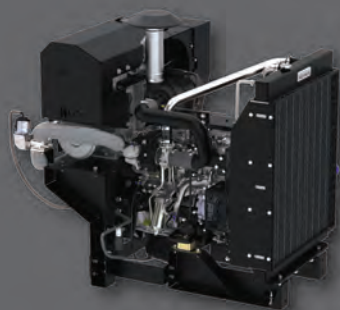


All of Isuzu's power solutions are Reliable, Eco-friendly, Durable, and Technologically Advanced. With Tier 4 and Stage V Engines and Power Units, branded under Isuzu REDTech™, provide quiet, low maintenance and fuel-efficient power for existing and new applications. From 6.7kW to 397kW, these Engines and Power Units use the latest after treatment DOC or DOC+SCR designs. Every Isuzu Engine or Power Unit is precision tuned for its highest efficiency, while reducing oil and fuel consumption. A long-lasting and robust fuel injection system incorporates excellent fuel economy and extended service life. Stringent criteria to lower NVH (noise, vibration, harshness) are engineered into every Isuzu product. Each application is designed to meet customer specifications and is engineering validated for each environment. Isuzu REDTech™ Engines and Power Units with reliable performance, durability, and high thermal efficiency help reduce downtime. All of Isuzu products are supported by Isuzu Genuine Parts, a Distributor and Dealer network along with dedicated professionals disciplined in engineering, manufacturing, and management to ensure the right customer power solutions for their applications. ■



# ISUZU

## The power behind it all.™



**4JJ1X**

70.8 kW (95 HP) Tier 4 Final  
Genset Ready Power Units



**new 4HK1X**

127.5 kW (171 HP) Tier 4 Final  
Genset Ready Power Units



**4HV1 DUAL-FUEL**  
Natural Gas / Propane

Isuzu Engines and Power Units offer clean, reliable power, Tier 4 and Stage V emissions to perform in all kinds of environments. From the 4LE2, a proven workhorse in thousands of critical applications. To our 4HV1 Dual-Fuel Power Unit that can eliminate downtime when changing an alternative fuel on location. To our new 4HK1 open gen-set Power Units that are 90% validated, saving OEM and Distributors design engineering time and resources. See our full line of products to cover your applications today and for the future.

**Contact your local Isuzu Distributor  
or call us direct at 734.582.9470.**

[www.IsuzuEngines.com](http://www.IsuzuEngines.com)



**ISUZU  
REDTECH™**  
Reliable | Eco-friendly | Durable | Technologically Advanced

# Mi-T-M Corporation

## High-quality Equipment, Exceptional Customer Service

**M**i-T-M is a leading employee owned industrial equipment manufacturer. For more than 50 years, the company has built a reputation for high quality equipment and exceptional customer service. Located in the heart of the Midwest, Mi-T-M manufactures pressure washers, air compressors, generators, combination units, wet/dry vacuums, jobsite boxes, portable heaters, water pumps, and water treatment systems.

Mi-T-M plays a significant role in the industrial and construction industries, manufacturing a wide variety of equipment while continuously being recognized by contractors who appreciate the value of the Mi-T-M brand. Mi-T-M stands behind its number one goal—build equipment to perform and build it to last.

Generators, air compressors, pressure washers, trash pumps and portable heaters are among some of the most important contractor equipment investments. Primarily used on construction sites, Mi-T-M portable generators are ideal for powering a variety of tools and equipment.



### INVERTER GENERATORS

The new Mi-T-M line of inverter generators are equipped with CO detection and automatic shutdown. They range from 2000 up to 7300 watts, provide reliable, clean power and are built with inverter technology for reduced size, weight, noise, and fuel consumption. The 2000 and 2500-watt inverter generator models are compact and have a hand-carry design, the 3500-watt inverter has a unique open frame design, making maintenance quick and easy and the 4000 and 7300-watt models include electric start and digital displays. All come with 1-year alternator and 3-year engine warranties.

For commercial and industrial applications, the Mi-T-M 3000 up to 14000-watt gasoline generators feature heavy-duty wraparound frames, easy-access control panels and GFCI-protected receptacles. These durable generators are designed to provide maximum power for contracting jobs.

### AIR COMPRESSORS

Built with contractors in mind, Mi-T-M air compressors provide essential air to power anything from nail guns and air hammers to impact wrenches. The popular 8-gallon wheelbarrow style compressors take portability to the next level and can easily be moved from one job to the next. Stationary models are great for mounting in a truck or on a trailer to take air power anywhere, on and off jobsites.

### PRESSURE WASHERS

To keep equipment working at its best, maintenance is key, including making sure equipment is cleaned regularly. Contractors choose Mi-T-M pressure washers to blast away mud, dirt and



grime from all equipment, tools and vehicles used on jobsites.

Equipped with industrial OHV engines and pumps, these washers are available in electric or gas, direct drive or belt drive and portable or stationary.

### TRASH PUMPS

Dependability is necessary when contractors need to remove unwanted water and waste fast and efficiently. Mi-T-M semi-trash and trash pumps are built to perform. They are compact, can handle solids up to 1-inch in diameter and feature heavy-duty wraparound frames and silicon carbide mechanical seals.

### PORTABLE HEAT

During cold winter months, using portable heat can be crucial for any jobsite. Mi-T-M portable heaters provide consistent and reliable heat for a comfortable work environment. There are many types available including kerosene forced air, propane forced air, gas-fired convection and radiant.

Manufactured with quality components, every piece of Mi-T-M equipment goes through extensive testing before it's shipped. Mi-T-M equipment is built to perform and built to last. ■

*For more information, visit  
[www.mitm.com](http://www.mitm.com) or call 800.553.9053.*



# Mighty.Damn.Good.



**PORTABLE  
GENERATORS**

**COLD WATER  
PRESSURE  
WASHERS**

**AIR  
COMPRESSORS**

**TRASH &  
SEMI-TRASH  
PUMPS**

**PORTABLE  
HEATERS**



At Mi-T-M, we pride ourselves on building mighty, damn good equipment. It's what sets us apart from our competition. Our industrial line is built to withstand demanding work conditions. When you purchase equipment with the Mi-T-M name on it, you are buying dependable equipment that is designed, built, and tested by good people. Mighty. Damn. Good.



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with Globally Sourced  
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# Poseidon Barge, LTD

## Specializing in Manufacturing Sectional Barges & Heavy Fabrication

Poseidon Barge, LTD specializes in manufacturing Sectional Barges used in the heavy construction industry to float equipment, men, or materials. Poseidon's Sectional Barges are manufactured in Berne, Indiana, and are transported via truck. They are used primarily on inland waterways where traditional deck barges cannot travel.

Poseidon manufactures barges with hull sizes of 4, 5, 7, and 10 ft tall. The Poseidon P10 is the largest Sectional Barge available that can be transported over the road. Measuring 44 ft long x 11 ft wide and 10 ft tall, the P10 has floated some of the largest cranes available.



Poseidon Barges offers patented roll form decks as well as standard diamond plate decks that are both rated for 25,000 lbs/square foot of concentrated load.

Accessories for each specific product line are also available. Spuds, spud wells, deck cleats, rake sections, hydraulic double drum winches, Sea Bee Thruster units, and Push Boats are all part of the product line available for rent or purchase.

### IN-HOUSE EXPERTISE

Poseidon Barge, LTD has a full engineering staff led by an in-house certified Naval Architect. Layouts and Basic Stability Analysis are available for each project based on the information provided by the client.

Poseidon has in-house steel grit blasting and liquid spray-painting booths to better serve its customers with a premier product finish. Large enough to accommodate the P10 barge, they are some of the largest booths in the midwestern United States. Each booth is equipped with a 25 ton crane for easy product handling.

Heavy, custom manufacturing is offered as well. Weldments, plasma cutting, bending, and a variety of other fabrication

services are utilized by Poseidon to give its customers a complete "one stop shop" experience. Poseidon also performs contract manufacturing, assembly and finishing for markets outside of the marine industry. Design and CAD services are offered through our engineering department.

### BUILT FOR THE CUSTOMER

Poseidon Barge is the only Sectional Barge manufacturer that has received its ISO 9001:2015 certification. High quality, repeatability, and focus on Continual Improvement separates Poseidon Barge from other manufacturers. Poseidon prides itself on these principles providing the customer assurance that each and every barge section was built with the attention focused on these core values. Customer Satisfaction is paramount at Poseidon Barge, Ltd.



Visit [www.poseidonbarge.com](http://www.poseidonbarge.com) today, or call 866.992.2743 and ask to speak with sales. We look forward to hearing from you. ■



# POSEIDON Barge, Ltd



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# Raken

## Easy-to-use Digital Construction Management Tools



If your construction company is still using outdated field reporting methods, you're wasting valuable time. Pen and paper, Excel spreadsheets, and overly complicated software just don't cut it in today's competitive industry.

Raken's comprehensive digital tools help your field and office teams work smarter and faster. Our easy-to-use solutions for daily reporting, production tracking, time tracking, and more improve project visibility and streamline communications without adding extra hours to the work day.

### REAL-TIME DAILY REPORTING

Using Raken's daily reporting app, field contractors can quickly capture crucial data from the jobsite using mobile devices. Voice-to-text recording and customized templates simplify the reporting process and minimize errors caused by manual data entry.

Reports captured in Raken are shared instantly with the office via cloud storage. Stakeholders can access and review reports as soon as they're submitted, no matter the source.

### ADVANCED PRODUCTION INSIGHTS

Raken's production tracking tools help project managers and other stakeholders closely monitor progress on a day-to-day basis. Raken automatically combines and organizes information from multiple

sources into clean, clear, professional PDFs that can be automatically branded and sent to external customers.

Track time, materials, and budgets in charts, graphs, and other visual formats. Measure actuals against estimates at a glance and make responsive, informed decisions to keep projects on track.

### PHOTO AND VIDEO DOCUMENTATION

A picture is worth a thousand words, and a jobsite photo is priceless. Photos and videos can be captured right in Raken and attached to reports with automatic time and date stamps. Add notes and photo markup for the best visibility you'll get outside of personally observing each task.

Photos and videos help catch any safety or quality concerns early and provide visual proof when needed to quickly and fairly resolve disputes.

### ENHANCED SAFETY FEATURES

Raken's digital construction management tools include a library of safety checklists and toolbox talks. Keep your field crews safer and more productive by taking the guesswork out of inspections with our checklists—use a premade option or customize your own.

When it's time for a toolbox talk, choose from more than 100 relevant topics. Then give the talk, record attendance, and store records right in the app.

### ACCURATE TIME TRACKING

Raken's digital time cards are easy-to-use but allow you to track work hours as granularly as needed. Add unlimited custom cost codes and track time in detail to help stakeholders make better scheduling and hiring decisions.

Our app integrates with many popular construction accounting solutions to make payroll a breeze. Eliminate the need for duplicate data entry to reduce errors and save time processing payroll each week.

### CUSTOMERS FIRST

We put our customers first and continuously improve our products based on feedback. Our award-winning customer service team responds quickly to your questions and keeps Raken running smoothly on mobile and desktop.

Raken is designed for ease-of-use and is incredibly easy to adopt. Field crews



can intuitively use Raken to make daily reporting quick and painless, while office teams can access reports instantly on the go.

### SAVE TIME AND IMPROVE PROFITABILITY

Raken is used by more than 40,000 customers worldwide. We serve GCs and subcontractors working in nearly any specialty area including concrete contractors, electrical contractors, excavators, and mechanical contractors. ■

Visit [www.rakenapp.com](http://www.rakenapp.com) today to schedule a free demo and see how we can help you improve project productivity and profitability.







# Win more repeat business.

Finding new customers and projects can cost contractors both time and money. With the right framework for success, you can provide an excellent experience for every customer that brings more business—without extra effort.

## Real-time productivity data helps with:

### Communication

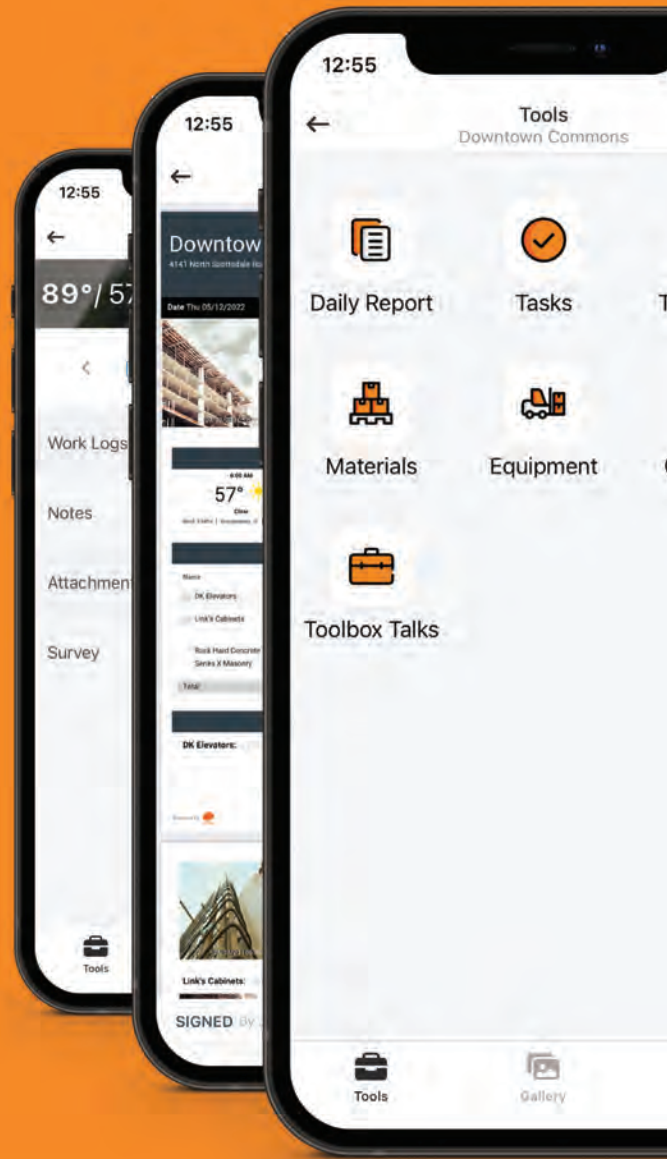
Document project updates, delays, and work completed faster.

### Execution

Measure productivity and progress, then compare actuals vs. budgeted as you build.

### Reputation

Build better relationships with project stakeholders and improve future bids.



Attend a demo, get a free \$50 Amazon gift card.

Meet us in person at World of Concrete and ConExpo  
WOC: Booth N1663 | ConExpo: Booth N12276

# Rammer

## Expert in Rock Breaking and Demolition

Increasing requirements for sustainability, cost-saving, and efficiency call for long-lasting partnerships and most importantly, reliable products and solutions that can tackle specific situations and various challenges.

As an industry expert in hydraulic attachments, Rammer is a well-respected partner in the Construction and Mining industries. Rammer offers solutions for different applications, such as excavation, building construction, demolition, recycling, quarrying, and mining. Our current offering includes a wide range of hydraulic hammers designed for different purposes, hydraulic compactors, and a range of demolition tools such as pulverizers, cutter-crushers, and grapples.

### MAXIMIZED PRODUCTIVITY

The foundations of Rammer products are quality, operational reliability, and maximized productivity for the customer. Our principles in product design are uncompromised quality and durable materials combined with features enhancing productivity.

Rammer's offering is completed with aftermarket and digital solutions. Our genuine tools and parts are designed to



be compatible with Rammer products, ensuring the best productivity. The quality and design as principles, the spare parts make sure that your Rammer products have a long working life and that the downtime at the site is minimized.

Moreover, productivity and performance nowadays can be increasingly enhanced by data. For this, Rammer has introduced SAM, a digital platform that can help identify maintenance schedules, aftermarket parts usage, and GPS locations of your entire Rammer fleet with Rammer's remote monitoring RD3 device. SAM helps to optimize your operations by providing easily accessible hammer data anywhere, anytime.

### BUILDING ON PARTNERSHIPS

Rammer took a global approach from the beginning and carefully built its network of representatives. Through this dealer network, all Rammer products are sold in more than 60 countries, and there's local

support in every corner of the world. Our professional dealer service personnel are highly-trained, qualified, and experienced which ensures that you are never more than a phone call away from a Rammer expert.

The value Rammer provides is more than pure tool performance: We offer cooperation, support, and information that allows end users and middlemen to utilize Rammer's brand and features to maximize their own benefits as well. ■



SCAN ME

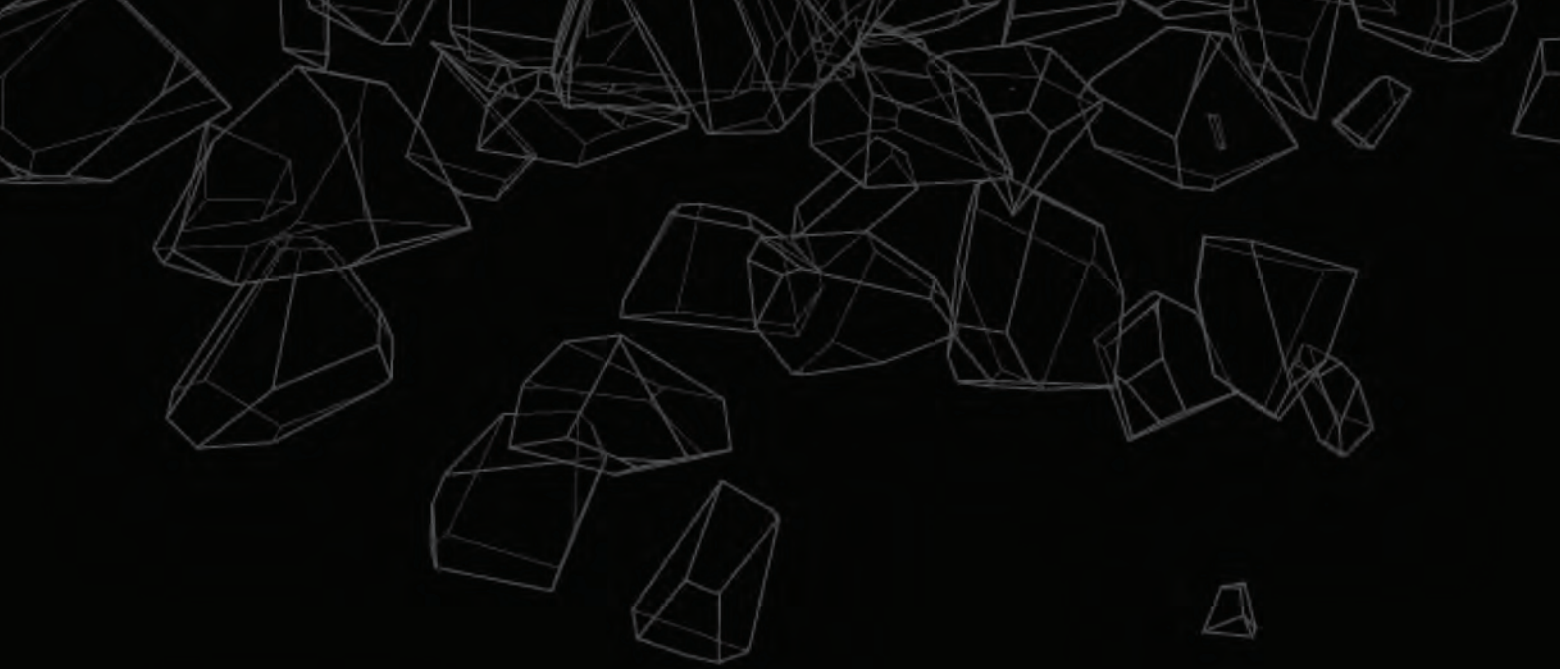
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# Venturo<sup>®</sup> Service Cranes

## Count on Versatility

Operating in tough work environments means you don't have the time to worry about whether you have the right equipment for the job. You need dependable performance, plain and simple.

Venturo<sup>®</sup> service cranes deliver on that need with a full line of versatile, made in the USA cranes in a variety of options to fit any application.

### THE VENTURO LINEUP

With safety, strength and efficiency in mind, the Venturo lineup consists of cranes available in hydraulic, electric-hydraulic, electric light duty, van, and knuckle boom configurations. No matter what your fleet requires or what the job is, you can trust Venturo to provide the reliable, high-performing equipment you need to keep your projects on track.

### EASY UPFIT

Designed as an easy upfit to an existing work truck or available in a custom



solution package with the features you want to fit your job's specific needs. Venturo cranes provide the flexibility and durability that even the most unique work environments demand:

- Sturdy, steel construction
- Venturo Logic Controls™ (VLC) remote control system for safety and ease of use \*
- All-day winch run time \*
- Multi-function capability including winch, elevation, rotation, and extension
- Proportional control
- Various sizes for flexible service work
- Portable and simple to mount
- Wide range of lifting capacities
- Boom lengths up to 30 ft
- Multiple options from light to heavy-duty, van-mounted, and knuckle boom

*\*Standard feature on all hydraulic cranes*

Venturo service cranes are manufactured in Cincinnati, Ohio, USA, and are designed for ease of operation and rugged dependability in multiple industries including construction, oil & gas, propane, agriculture, government/municipalities, and more.

All Venturo service cranes meet ANSI B30.5 and OSHA 1910.180 specifications. Some of Venturo's most popular and well-regarded service cranes for multiple markets:

**HT40KX:** Hydraulic telescoping crane rated at 40,000 ft-lbs with a 6,000 lb capacity and 20-25 ft reach

**HT45KX:** 7,500-8,000 lb capacities, rated up to 45,000 ft-lbs with a maximum reach of 30 ft

**HT66KX:** Venturo's flagship crane; rated at 66,000 ft-lbs with a 25 ft reach and a capacity of 12,500 lbs

**HT60KX** (Coming Soon): Rated at 60,000 ft-lbs with a 30 ft max reach, the HT60KX protects against overload with the VLC™ Electronic Crane Control Management System

When it comes to quality, there is no room for compromise. Venturo stands on more than 70 years of the best-in-industry gear with fast turnaround times to get you what you need when you need it most. ■

*To see the full line of Venturo service cranes in all configurations, visit [venturo.com](http://venturo.com) or call 800.226.2238.*





# ELEVATE YOUR FLEET

Give your operation a lift with equipment you can depend on – durable, made in America, and ready to handle every challenge. From light-duty electric cranes to full heavy-duty upfit packages, Venturo delivers the rugged performance your jobs demand.



FIND THE CRANE FOR YOU AT [VENTURO.COM](https://www.venturo.com)



# Yokohama Off-Highway Tires America, Inc.

## Galaxy AT Grip Steel Radial: Designed With Customers

The new Galaxy AT Grip Steel, now being launched by Yokohama Off-Highway Tires, was designed from the ground up with the help of contractors, skid steer operators, and construction tire dealers. The tire is a revolutionary radial that delivers all-around performance and longer tire life for skid steers.

"The Galaxy AT Grip Steel is the perfect tire for switching skid steers over to radials," says Dhananjay Bisht, Product Manager—Earthmoving, Construction, and Industrial Tires for Yokohama Off-Highway Tires America, Inc. "This new tire combines all the advantages of radial construction with the extra sidewall reinforcement that customers asked for. It's long-lasting, it's high-performing, and it puts horsepower to the ground."



Galaxy AT Grip Steel

### TOP RADIAL TECHNOLOGY

Bisht explains that the combination of a stiff undertread belt and flexible, independent sidewalls allow radial tires to create a longer, wider, more even contact patch than bias-ply tires.

That's why radials deliver better traction and more even tread wear than bias-ply tires do. It also allowed the designers at Yokohama Off-Highway Tires to create a surprising balance in the AT Grip Steel tread pattern—shallower blocks that actually last as much as 50% longer than the deeper treads on bias-ply tires.

*...the perfect tire for  
switching skid steers  
over to radials."*

"Because the wear on the radial AT Grip Steel, is more even, we were able to design the AT Grip Steel with smaller, shallower tread blocks to provide more biting edges for traction on any surface, in any direction—but because they are shallower, they build up less heat so the tires last much longer," Bisht explains.

"The block tread pattern of the Galaxy AT Grip Steel is 45% denser toward the centerline, which further reduces wear and enhances stability," he adds. "Meanwhile, we added more space between blocks along the shoulder to provide extra traction and enhance self-cleaning. In all, the radial footprint translates directly to more hours on the tire, a better ride and overall lower cost of ownership."

### ADVANCED SIDEWALL CONSTRUCTION

Your car's radial tires use their flexible sidewalls to deliver extra comfort and flotation. But Bisht says skid steer operators and contractors who helped develop the Galaxy AT Grip Steel made it clear that the ideal construction skid steer radial should have sturdier sidewalls.

"We designed the AT Grip Steel with an extra sidewall ply. We molded dual rim/sidewall guards into the tire. Then we developed a flex-dampening ring below the bead that deflects the sidewall's movement toward the shoulder of the tire to further reinforce the sidewall," Bisht notes. "The result is unbeatable stability along with cut and puncture resistance—and the sturdier sidewall also minimizes bucking and bouncing for a much better ride."

The Galaxy AT Grip Steel is three to nearly four times more puncture-resistant than competitive bias-ply tires. In rigorous field testing, the AT Grip Steel radial outlasted conventional bias-ply skid steer tires by as much as 50%. And with its retreadable casing, the AT Grip Steel can deliver even longer service to construction business owners—all at an aggressive price that makes this the best time to switch from bias-ply to radial skid steer tires, says Bisht.

"The Galaxy AT Grip Steel radial brings skid steer tires to a new level because this is literally the tire that our customers asked for," he notes. ■

*For more, contact your tire  
dealer, call 800.343.3276 or visit  
[yokohama-oh.com](http://yokohama-oh.com).*



YOU TOLD US WHAT YOU WANTED.  
WE BROUGHT IT TO LIFE.

# THE NEW GALAXY AT GRIP STEEL RADIAL

Introducing the Galaxy AT Grip Steel, the new skid steer radial designed from the ground up with skid steer operators, construction business owners, and construction tire dealers. This is exactly what the industry asked for, from the long-lasting, high-traction block tread to the sturdy, reinforced sidewalls. The AT Grip Steel minimizes bucking and bouncing, too. All at a price competitive with bias-ply tires.

*Ask your tire dealer about the new Galaxy AT Grip Steel skid steer radial, visit [yokohama-oh.com](http://yokohama-oh.com) or give us a call at (800) 343-3276.*

## AT GRIP STEEL

- Up to 50% longer tire life than bias-ply
- Nearly 4x more puncture resistance
- Steel radial belts
- Reinforced sidewalls

# GALAXY

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Antraquip Corporation is North America's only manufacturer of hydraulic rock and concrete cutters (drum cutters), carbide and diamond saw attachments, and soil remediation equipment. Antraquip cutters are the ideal alternative to hydraulic hammers for many applications including trenching, controlled demolition, scaling, soil remediation, tunneling, underwater cutting, and general rock excavation. As the North American rock excavation experts, AQ attachments are designed to operate even in hard rock conditions which are so common in the US and Canadian markets, while overseas competitors are limited with their design for soft rock applications only. Call AQ today for free consultation and demo to confirm

production goals will be achieved. Some advantages and features of Antraquip attachments include:

- Numerous models available for excavators ranging from 1 – 180 tons
- Choice of cutter head styles to suit the application
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- Water spray dust suppression system
- Integrated mechanical rotation units with options for 360 degree fully hydraulic rotation



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# Scheduling Software from B2W

**B2W Schedule** replaces the disconnected mix of spreadsheets, phone calls, whiteboards, and messages with a single solution for coordinated, collaborative scheduling and dispatching of resources across job locations and over time. Individuals manage scheduling based on their area of responsibility. Users can view, enter, and manage assignments and needs in real time. This puts employee, equipment, and material resources in the right place at the right time, reducing inefficiencies and downtime.

An intuitive, multi-day interface gives users of B2W Schedule a day-by-day view of assignments, needs, and orders. Managing crews, employees, equipment, or trucks associated with these items can be done with drag-and-drop simplicity, and

assignments can be viewed or planned as far into the past or future as needed.

Users can apply multiple filters and groupings to customize how they view the schedule according to their specific roles and requirements, and the same views are accessible on a desktop or mobile device. An unlimited number of these user-defined views can be stored, and security restrictions can be set up to determine which views can be seen by which employees. From resolving conflicts and creating needs to filling assignments and generating moves, B2W Schedule keeps everyone in touch and up to date—even when they are on the move and working on a mobile tablet.

An advanced map function lets users view jobsites and equipment locations

in relation to each other geographically. They can also create boundaries with geofencing and incorporate real-time information on traffic, accidents, and road construction delays.

B2W Schedule also provides dedicated views for mass haul trucking, equipment moves, and deliveries. Whether it is planning out stops for equipment moves or deliveries on the move planner, or assigning dozens of trucks to an order on the mass haul planner, B2W Schedule has single day, dedicated views for assigning and notifying resources which have been assigned to orders. ■

For more information, visit  
[www.b2wsoftware.com](http://www.b2wsoftware.com).

“Some people might like spreadsheets and integration headaches, but a **unified platform is the way to go.**”

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# BKT

BKT has more than 3,200 quality products and distributes to over 160 countries on five continents.

BKT, Balkrishna Industries Limited, is an international off-highway tire manufacturer headquartered in Mumbai, India. Since 1987, BKT has focused on specialty off-road tire segments such as construction, agricultural, industrial, mining, lawn and garden, ATV, and forestry. BKT has invested in state-of-the-art technology and innovative product design to meet the most demanding needs of the user. BKT has more than 3,200 quality products and distributes to over 160 countries on five continents.

## QUALITY AND INNOVATION

BKT is a family owned company driven by ambitious innovation and a strong bond with their partners. They share the idea of a great team in which everyone

pulls in the same direction. Quality and innovation are some of BKT's strength because of consistent and continuous investment into Research and Development, as well as into tire technology, tire machinery, and advanced tire manufacturing processes.

## R&D FOCUSED

There are five state-of-the-art manufacturing plants in India and three business unit subsidiaries in the United States, Canada, and Europe. The advanced Research and Development Center in Bhuj studies product design and development, as well as sustainable materials. There is a test track and facility where all tires undergo 500 tests throughout the production cycle. BKT has

even built their own Carbon Black plant and lab to produce quality raw materials to use in their tires.

## SPORT SPONSORSHIPS

Their passion for team and sports has led to sponsoring many sports organizations worldwide. Monster Jam, many European soccer leagues, rugby, basketball, curling, and cricket are the main focuses of BKT's sponsorship. The goal is to support the customers not only through their business but their passions.

## WE CARE FOUNDATION

BKT heavily invests in CSR activities through the "We Care" Foundation. Their focus is on health-related initiatives and supplying food to the needy. ■

## A LONG WAY TOGETHER



## WHEREVER YOU ARE, BKT IS WITH YOU

No matter how challenging your needs, BKT is with you offering a wide range of OTR tires specifically designed for the toughest operating conditions: from mining to construction sites.

Sturdy and resistant, reliable and safe, able to combine comfort and high performance.

BKT is with you, even when work gets tough.



GROWING TOGETHER

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Toll free: (+1) 888-660-0662 - Office: (+1) 330-836-1090  
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# Humboldt Mfg. Co.

Humboldt Mfg. Co., located in the United States, is a long-standing, leading manufacturer and supplier of testing equipment used for evaluating construction and civil engineering materials. Our equipment is used throughout the world for testing soil, concrete, cement, asphalt and aggregate materials. This testing involves evaluations of materials, which are used in construction projects ranging from roads, bridges and tunnels to dams, earthworks, airports, railways, etc.

Humboldt is known globally for manufacturing high-quality, competitively priced equipment primarily designed to comply with ASTM and AASHTO testing standards, as well as other global standards.

Humboldt has always been dedicated to manufacturing and distributing high-quality testing equipment to the materials testing lab market. To this end since 2003, we have maintained a quality management system in accordance with ISO standards. This system is based on the constant monitoring and continuous improvement of the company's processes and products.

Currently, Humboldt maintains ISO certifications for ISO 9001: 2015 and ISO/IEC 17025: 2017. These certifications can be viewed on our website. ■

[www.humboldtmfg.com](http://www.humboldtmfg.com)  
[www.humboldtscientific.com](http://www.humboldtscientific.com)

As Humboldt goes forward, our focus will be on the continual improvement of our testing equipment and maintaining diligent customer service equipment for their needs, as well as help with installations and training.

Construction Materials **Testing Equipment**

Testing Equipment For **HUMBOLDT** Construction Materials

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# InSite Software

InSite Elevation Pro is an easy-to-use earthwork take-off and GPS modeling solution for busy earthwork estimators. We help businesses of all sizes complete more bids, increase accuracy with modern visuals and reports, and gain the reputation of providing the most reliable earthwork bids in your market.

Whether you need to value engineer a jobsite, deliver detailed reports, or provide 3D graphic images, we've got you've covered.

Quickly and accurately calculate cut and fill, stripping, strata quantities, paving and concrete materials, topsoil respread, areas, lengths, trench excavation, and backfill. High-quality graphics and easy-to-read reports provide hard graphic evidence of all calculations. InSite also gives you the tools to create GPS machine control and staking files without the complexity of a CAD program. The built-in CAD viewer allows for easy import and export of CAD files.

We understand you're busy and don't have time to waste. We provide 1:1 onboard training with purchase to get you up and running quickly. Support is 7 days a week, so you never miss a deadline! ■

"You have 'knocked it out of the park' with InSite Elevation Pro. I cannot say enough good things about the software. The speed in which the contours, subgrades, etc. can be entered saves a major amount of time."

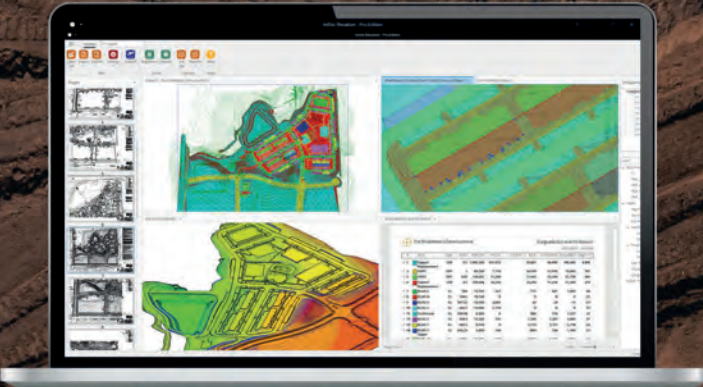
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# Lind Equipment

## Promoting the New OnSite Power Distribution Box

Lind Equipment is a world-leading manufacturer of portable LED lighting, hazardous location and industrial work lighting, portable power, static grounding, UV-C light, and more. With more than 70 years of experience providing products for industrial and hazardous locations, Lind Equipment is trusted on some of the toughest jobsites in the world. Lind's expertise and robust design makes it the supplier to various militaries, construction sites, oil refineries, mining companies, and general industry.

### AWARD-WINNING LIGHT

The 7-time award-winning Beacon LED Tower light has been pivotal in the world of temporary portable LED lighting. Lind Equipment launched the original

Beacon LED Tower in 2017, and since then, they have created a 3-in-1 asset allowing this tower to work as a full-brightness generator-powered tower, a full-brightness electric-powered tower, and as a no-glare diffused light tower. This innovation in light towers has never been seen before, an ideal unit suited for virtually any application. Alongside, we have the heavy-duty, maintenance-free Beacon978 LED Light Cart. Each LED light head boasts 22,500 lumens of bright white light while only drawing 150W of power. These light heads were derived from the 7-time award-winning Beacon LED Tower light and constructed with the same cast aluminum housing and polycarbonate lenses. The LED lights themselves

instantly start-up at full output and is rated for 50,000 hours of 24/7 use while also cool to the touch.

### EVOLVING JOBSITES

Modern jobsites have evolved, requiring a new approach to power distribution. A proliferation of battery-powered tools means more outlets are needed for charging batteries. Tablets and electronic devices are commonplace, needing infrastructure to keep them charged.

Modern jobsites move quickly, requiring equipment to be mobile, versatile and easy to repair to ensure they are powering the work that needs to be done. Traditional power distribution boxes are outdated and no longer meet the needs of modern jobsites. ■




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# Modern Contractor Solutions

## Bringing Solutions to the Construction Industry

Founded in 2007, Highlands Publications is a fully integrated multi-media publishing company specializing in the B2B magazine and custom-publishing markets. HP currently has some of the top talent in the industry, from our graphic designer to editors and sales staff.

We have 200+ years of combined experience in the publishing/advertising business. Highlands Publications stays in tune with the ever-changing publishing world and technology advances, providing our clients a true multi-media advantage offered by few.

### B2B IS OUR MARKET

As we continued developing our first B2B magazine, *Modern Contractor Solutions*, we decided on a process that guaranteed success. First, we contacted our advertiser base and made sure we knew exactly who they wanted to reach with their message. Once we knew the target audience of our advertisers, we called contractors to learn what they wanted, and didn't want, in a publication. Most importantly, we asked them about issues and obstacles in the construction industry. We listened and crafted a solution that would help contractors run their businesses and jobsites better. This is why the word "solutions"

appears in the title of our magazine. We believe in providing the solution, not just discussing the problem.

### MODERN WORKTRUCK SOLUTIONS

Highlands Publications, Inc. launched its third B2B magazine with the introduction of *Modern WorkTruck Solutions*—the only monthly, complete-industry coverage magazine serving the work truck market. Light-, Medium-, and Heavy-Duty work trucks are covered in every issue with a highlight on application in the field. Feature articles will offer solutions for operations, maintenance, safety, and technology for Class 1-8 work trucks with industry news and insight for work truck pros and fleet managers.

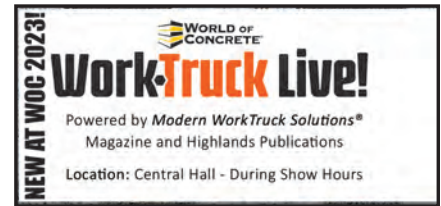


### WORLD OF CONCRETE 2023

Mark your calendars now to attend World of Concrete in Vegas being held at the Las Vegas Convention Center, January 17-19, 2023. *Modern Contractor Solutions* will be at the Show, Booth #C7079. Stop by the booth at the Show and say hello! To get you ready for WOC, the MCS December issue will be featuring must-see companies and manufacturers, showcasing what these leading companies will be displaying at the Show, along with booth numbers to help you map your WOC visit.

### WORK TRUCK LIVE!

Work trucks are vital in the masonry and construction industries, so it's about time they have their own section at one of the biggest trade shows in the industry.



In 2023, MCS will bring more solutions and deeper content on the topics that mean the most to you for estimating, operations, best practices, safety, technology, and closer looks at the equipment and tools that make the project take shape.

*Modern WorkTruck Solutions* is here to make it happen, bringing you Work Truck Live! at World of Concrete. Work Truck Live! is an exhibit area dedicated only to the workhorses of the industry. Happening January 17–19, 2023, in Las Vegas, Work Truck Live! will showcase the work truck industry's newest innovations and updates that will increase a company's fleet safety and productivity. ■

To read past issues of *Modern Contractor Solutions*, log on to [www.mcsmag.com](http://www.mcsmag.com).





# National Construction Rentals

National Construction Rentals understands the relationships we build are just as important as the quality of work we put into each project. It's with this principle in mind that has made us become the largest supplier of temporary fencing, barricades, portable toilets, hand wash stations, luxury restroom trailers, and mobile storage containers in the nation.

## LEADING CLIENTELE

For 60 years, National Construction Rentals has worked with every leading construction company, supplying temporary site service solutions to: Bechtel, Fluor, Kiewit, Turner, PCL Construction, The Shaw Group, Skanska USA, Clark Group, Jacobs, Foster Wheeler AG, The Walsh Group, Balfour Beatty, Whiting-Turner, Tutor Perini Corp., CB&I, Gilbane, Hansel Phelps, Mortenson Construction, McCarthy Construction, and countless others.

## DEDICATED PROFESSIONALS

From commercial and residential construction, to government projects, public works, and emergency response, National's team of experienced professionals dedicate themselves to each project until each customer is satisfied with the results. This was our goal when we started in 1962. This is what continues to define who we are today.

## SUPERIOR CUSTOMER SUPPORT

For unparalleled service and superior customer support, contact us today at 800.352.5675 for the best in chain link fence, pedestrian barricades, portable toilets, hand wash stations, luxury restroom trailers, and mobile storage container solutions. ■

[www.rentnational.com](http://www.rentnational.com)

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Product availability varies by region.

# NLB Corp.

## Gives Water Jetters All the Advantages of Dry Shut-Off

Some major water jet innovations from NLB Corp.—Esync™ tools and the E-Clutch™ on NLB pumps—provide users with reliable dry shut-off that saves water and improves operator safety.

With these unique features, operators can immediately stop the flow of water at the tool, without approaching the pump. The high-pressure water stays shut off until it's actually needed, significantly reducing the discharge water on the ground and the chances for slips and falls.

The roster of Esync tools includes hand lances, foot controls, and SpinJet® floor and grate cleaners. Each lets the operator start and stop the water flow

by hand, using the trigger on a lance, the pedal on a foot control, or the handle of a SpinJet unit.

All these tools work wirelessly, putting distance between high-pressure hoses (and potential ruptures) and the operator. A similar advantage comes with an Esync pendant, which lets supervisors start and stop the water flow from up to 700 ft away.

Simplicity and cost savings are two more advantages. Esync tools work without high-pressure valves or cartridges, or their associated replacement costs. They also simplify operations by eliminating the need for Bi-Mode valves and air compressors.



**E-CLUTCH™**

The key to the Esync technology is NLB's patented E-Clutch, which instantly engages and disengages the pump from its engine without a traditional power take-off (PTO). This not only simplifies control of the water flow but significantly reduces maintenance costs, since eliminating the PTO also eliminates the frequent service it requires. ■

*The E-Clutch and Esync tools represent a giant step forward in water jet technology, and are only available from NLB, the industry leader since 1971.*

### WATER JETTING WITH **DRY SHUT-OFF,** ON COMMAND.



**W**hen working with water jets, excessive discharge water can be an issue — it's slippery, wasteful, and may violate local codes. But now there's truly dry shut-off, thanks to the E-Clutch™ from NLB. It uses NLB's exclusive Esync™ technology to disengage the pump when the operator releases the lance trigger, instantly shutting off the water flow. Call a representative today to see how effortless Esync wireless integration can be.

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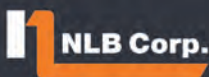
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Pendant



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# Reef Industries

Reef Industries specializes in custom plastic laminates that safeguard and prolong the service life of customers' investments. Products range from covers that protect equipment during outdoor storage to underground marking tape that ensures buried utilities are protected from accidental dig-ins. Reef Industries provides customers with dependable and proven high-quality materials for long-term performance.

## "Your Complete Building Solution"

Each year, countless building owners suffer the problems associated with material and systems failures due to moisture.

- Reef Industries' Griffolyn® vapor barriers and vapor retarders can prevent water vapor from causing poor insulation performance, structural damage, and other moisture-related problems.
- The Transguard® concrete slab floor protection sheets temporarily protect slabs from latent damage during construction and remediation projects. Damage to newly poured concrete or decorative colored floors caused by construction traffic can be extremely costly.
- The Griffolyn® polyethylene vapor retarder system and Transguard® slab floor protection offers the complete building solution. ■

For more information,  
visit [reefindustries.com](http://reefindustries.com).

For more than 65 years, Reef Industries has been manufacturing and fabricating reinforced film laminates and composites.

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# Rockwheel Americas



Rockwheel Americas will help you win the rock game with Rockwheel rock & concrete grinders, Rockcrusher and Rockscraper attachments for material reduction and sorting. We stock and support the most innovative attachments for rock removal, and material crushing, reduction, and screening.

For more than 50 years, Alpine, Rockwheel America's original name, has been a trusted supplier of equipment for the construction, underground, and environmental sectors. We are specialists in hydraulic drum cutter attachments with our premier Rockwheel product line, allowing for rapid and precise removal of rock and concrete, while filling the niche between bucket excavation and heavy hammers. These robust tools

are extremely versatile and are used in trenching, demolition, tunneling, mining, rock or concrete profiling, and for quarry production work. Nothing cuts rock or concrete with the precision of a Rockwheel. They are also suitable for underwater use. The Rockwheel are available for excavators and carriers of all sizes. No case drain line required! Rockwheels have special motor protection valves not offered by others on the market.

Complement the Rockwheel tools with the Rockcrusher and Rockscraper buckets (formerly branded Hartl) for on-site material processing. The jaw plates on our Rockcrusher crusher bucket uses the unique Quattro Movement to create cubical shaped material for optimum


compaction. The Reverse function allows the operator to efficiently remove jammed material without getting out of the cab. Output sizes range from 0.5 to 5.0 inches. The Rockcrusher is available with optional Water Spray Bars for dust control and Magnet attachments for sorting crushed material.

Rockwheel Americas/Alpine's experienced team will always strive to identify the optimum solution for your project, and is always available for technical support, service, and parts. All attachments are available on a rental basis with purchase option.

Reach out to us at 814.466.7134 or at [info@rockwheelamericas.com](mailto:info@rockwheelamericas.com). ■

[www.rockwheelamericas.com](http://www.rockwheelamericas.com)

## Win the Rock Game

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# Salem Hydraulics

Salem Hydraulics has been serving the Hydraulic and Pneumatic, Mobile Construction, and Industrial Industries since 1978. Located within the Beautiful Shenandoah Valley in Salem Virginia,

and repair of many hydraulic components such as Hydraulic Attachments, (Hammers, Breakers, Crushers, Sheers, Grapples, Compactors, etc.) Hydraulic Pumps & Motors,

Whether you need a piston pump in North America, or a custom design and built power unit system half way around the world, we are ready to serve you. We pride ourselves in supplying the highest quality ... Attachments, Components, Parts, Service, and Systems available. All at competitive pricing. We hope to have the opportunity to serve you soon!

Please feel free to contact us at any time via phone, fax, or email as we look forward to hearing from you. Our staff is eagerly awaiting your call or email with readiness to assist you. ■

Salem Hydraulics has well over 100+ years combined experience and specializes in the sales, remanufacturing,

Hydraulic Valves, and Hydraulic and Pneumatic Cylinders for all major brands of equipment.

Phone 540.387.1318 or 800.717.7938,  
Fax 540.389.4478, or email  
[sales@salemhydraulics.com](mailto:sales@salemhydraulics.com)

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# Sunflower Boat & Barge

Sunflower Boat & Barge of Dubuque, Iowa, is a one-stop-shop for contractors working over the water. Sunflower maintains an extensive fleet of marine construction equipment and related accessories available for lease. Sunflower expanded its fleet in 2021 by adding a new construction spud barge built in house. This custom 140 ft x 44 ft spud barge is the latest in Sunflower's custom build spud barge process, which also includes spud barges measuring 120 ft x 54 ft, 120 ft x 40 ft, and 150 ft x 60 ft. Designed specifically for carrying large cranes and excavators, these new barges will provide optimal work platforms for bridge building contractors or anyone else needing large and strong platforms. Planned expansion for 2022 includes

additional 600 hp truckable tugboats along with a commitment to continue repowering its towing fleet with a goal of reducing its emissions.

Sunflower Boat & Barge's existing fleet includes numerous inland river crane barges, material barges, and deck/spud barges of various sizes. Sunflower also leases portable sectional barges, available in four different sizes (3 ft, 4 ft, 5 ft, and 7 ft hull depths), allowing for configuration of a work platform that fits each customer's unique needs and also allowing access to nearly every inland water. Sectional barge platforms can be designed to support projects ranging from floating plant operations for painting and drilling jobs all the way up to configurations designed to handle heavy cranes.

In addition to barges, Sunflower has traditional tugboats ranging in size from 300 hp to 1,800 hp, as well as truckable tugboats from 300 hp to 600 hp.

Hydraulic dredges? Yep, they have them too, again, in a range of sizes to fit the requirements of your project. Dredges vary from 8 inches up to 20 inches. Crawler cranes ranging from 45 ton to 450 ton are also available for lease and can be loaded to barges from their facility in Dubuque, Iowa. Additional equipment available includes spuds, spudwells, and spud winches, as well as long reach excavators, dredge pipe, and heavy rigging and lifting gear. ■

*For more information, visit*  
**[www.sunflowerboatandbarge.com](http://www.sunflowerboatandbarge.com)**.



**Sunflower Boat & Barge**

**Available for Lease:**

- Sectional Barges
- Spud Barges from 75x32 to 195x70
- Hydraulic Dredges
- Truckable Tugboats from 300 – 600 hp
- Traditional Tugboats
- Support Equipment



**[www.sunflowerboatandbarge.com](http://www.sunflowerboatandbarge.com) • 563-583-0556**



# Advanced Concrete Screeds

Advanced Concrete Screeds, LLC manufactures the famous Black Beauty and Silver Beauty power vibratory concrete screeds. Our tools are designed and built to enable concrete contractors to achieve exceptionally flat concrete floors. Both of our designs consolidate as they screed. Achieving excellent flatness and consolidation of the concrete in the initial screeding step results in easier finishing, less labor cost, flatter floors, and better concrete density. Our Equilateral Triangle Bars stay straight. They do not warp, bend, or twist through years of use. Screed bars are available in lengths up to 20 ft. The Black Beauty and Silver Beauty power units easily screed 2-inch to 9-inch slump concrete. These rugged USA-made tools are designed to withstand years of heavy-duty use with little to no maintenance required. Our focus is on building the best power vibratory screed tools available for the professional concrete contractors and enabling them to achieve strong flat concrete floors. ■

For more information, visit  
[www.advancedconcretescreeds.com](http://www.advancedconcretescreeds.com).



**GET FLAT FLOORS!**

**ADVANCED CONCRETE SCREEDS**

**“The Black Beauty”**

A great power screed using straight flat screed bars.

Contractor's #1 Choice for Flat Floors

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Equilateral screed bars stay straight through years of use.

Now available with “T” handle (shown) or “Bicycle” handle.

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**OR CALL US AT 800-648-0542.**

**GET FLAT FLOORS**


## GCP DUCTILCRETE® Engineered Slab Systems

DUCTILCRETE® engineered systems are a cost-effective solution to expand warehouse capacity. The unique flooring produces a thinner profile than traditional concrete slabs, yet has up to 125% higher load bearing capacity. Additionally, since DUCTILCRETE systems have far fewer joints, tenants have greater flexibility in racking and equipment layouts. The smooth finish is also ideal for spaces using a computerized picking system or cantilevered racking systems. DUCTILCRETE advanced concrete slab technology differentiates your space—giving warehouses, distribution centers, manufacturing, and data center tenants greater flexibility of their floor space—with lower maintenance costs by reducing the amounts of joints in the slab by up to 75%.

With DUCTILCRETE engineered slab systems:

- Increase loading capacity
- Gain flexibility in space usage and layout
- Offer reassurance with a 5-year warranty from your DUCTILCRETE licensed contractor ■

For more information,  
visit [gcpat.com/ductilcrete](http://gcpat.com/ductilcrete).



**Reduce Slab Joints by 75%**

**DUCTILCRETE® Engineered Systems**

**gcp** **SCAN TO LEARN MORE**  
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## HitchDoc

### Snowblowers Will Blow You Away

When it comes to snow removal equipment, trust the experts at HitchDoc. Located in Minnesota, HitchDoc has been manufacturing snowblowers for everything from skid steers to full-size wheel loaders and tractors for more than 20 years. In addition to equipping these larger machines for the snow,

HitchDoc products are made in the US from American steel and sold through a trusted dealer network.

HitchDoc recently released a line of snowblowers specifically designed for mini skid steers. Every blower is built from quality American steel and has enough power to chew through deep, hard packed snow, no matter what it's attached to. ■

For more information, visit [www.hitchdoc.com](http://www.hitchdoc.com) or call 507.847.4049. Dealer opportunities are available.

## JUST IN TIME FOR WINTER

### HDS48MS



### Mini Skid Steer Snowblower

As mini skid steers continue to gain popularity, more professionals are looking to maximize the utility that they provide. The HDS48MS has been specifically designed to work with mini skid steers without skimping on power.

For more information, contact:  
[sales@hitchdoc.com](mailto:sales@hitchdoc.com) or 507.847.4049.  
[www.hitchdoc.com](http://www.hitchdoc.com)



## Hummerbee

### Rough Terrain Equipment

Hummerbee Compact Articulated Loaders and Rough Terrain Forklifts are manufactured in the USA. The Hummerbee 656R and 774R Compact Articulated Loaders are a cost-effective, more accessible, and heavier-duty player in the fast-growing compact wheel loader market. Our durable loaders fill the gap between mini wheel loaders and larger skid steers and wheel loaders, with more power and versatility than a compact tractor.

Our machines are designed and engineered to safely and easily perform a multitude of tasks more efficiently and economically than a comparable size skid steer wheel loader. With a 126" lifting height, powerful hydraulics, effortless maneuverability, and lower total cost of ownership, the Hummerbee is the perfect skid steer replacement.

Since 2005, Hummerbee has been the world leading manufacturer of Rough Terrain Forklifts for the apiary and orchard industries. Built for strength and versatility, our forklifts meet the demand for heavy lifting capacity with excellent off-road prowess. ■

For more information, call 800.943.8677, email [info@hummerbee.com](mailto:info@hummerbee.com), or visit [www.hummerbee.com](http://www.hummerbee.com).

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## L.B. White

L.B. White is a leading U.S. manufacturer and provider of temporary, portable, heating, and cooling products. For more than 70 years, the company has provided world class products, technical support, and customer service to the construction, industrial, and event markets. Experts in providing heaters that are fueled by kerosene/diesel, LP gas, natural gas, and electricity, L.B. White is known for the commercial robustness of its many product line families including, Foreman indirect-fired heaters, Tradesman portable forced air heaters, Premier ductable box heaters, Workman and Norseman convection heaters, Volt electric heaters, Sun Blast radiant heaters, Boss big heat, Torchman and Bertha torches, and PC-31 evaporative cooler. Their products carry various certifications and have many built in safety features.

The L.B. White website is informative and is full of how-to videos, owner's manuals, sizing guides, interactive programs, specification sheets, and much more. Customer Service and Technical Support is provided out of their two factories in Onalaska, Wisconsin, or Franklin, Georgia. ■

For more information, visit [www.lbwhite.com](http://www.lbwhite.com).



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**L.B.WHITE**

## MBW, Inc.

### Building a Better Jobsite Experience

MBW, Inc. has been manufacturing one of the construction industry's most interesting lines of small compaction and concrete equipment right here in the USA. Located in Slinger, Wisconsin, production began more than 55 years ago with its introduction of a lower maintenance vibratory plate compactor. MBW does not simply duplicate designs developed by others. MBW begins each new engineering project with the assumption that significant progress can be made in terms of improved productivity, reduced maintenance, longer life, enhanced user safety and lower long-term cost of ownership. MBW backs its concrete products with a 1-year warranty and compaction products with a 2-year warranty.

Today, the company's product line encompasses a variety of soil compaction products including single direction vibratory plates, gas and air rammers, and skid steer roller attachments. The concrete side includes a gas engine or electric Powered by M18™ REDLITHIUM™ vibratory wet screed with bar options from 4 ft to 18 ft, truss screeds, three sizes of walk-behind power trowels and a 5-ft ride-on power trowel. ■

[www.mbw.com](http://www.mbw.com)



# MBW

**BUILDING A BETTER JOBSITE EXPERIENCE**

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